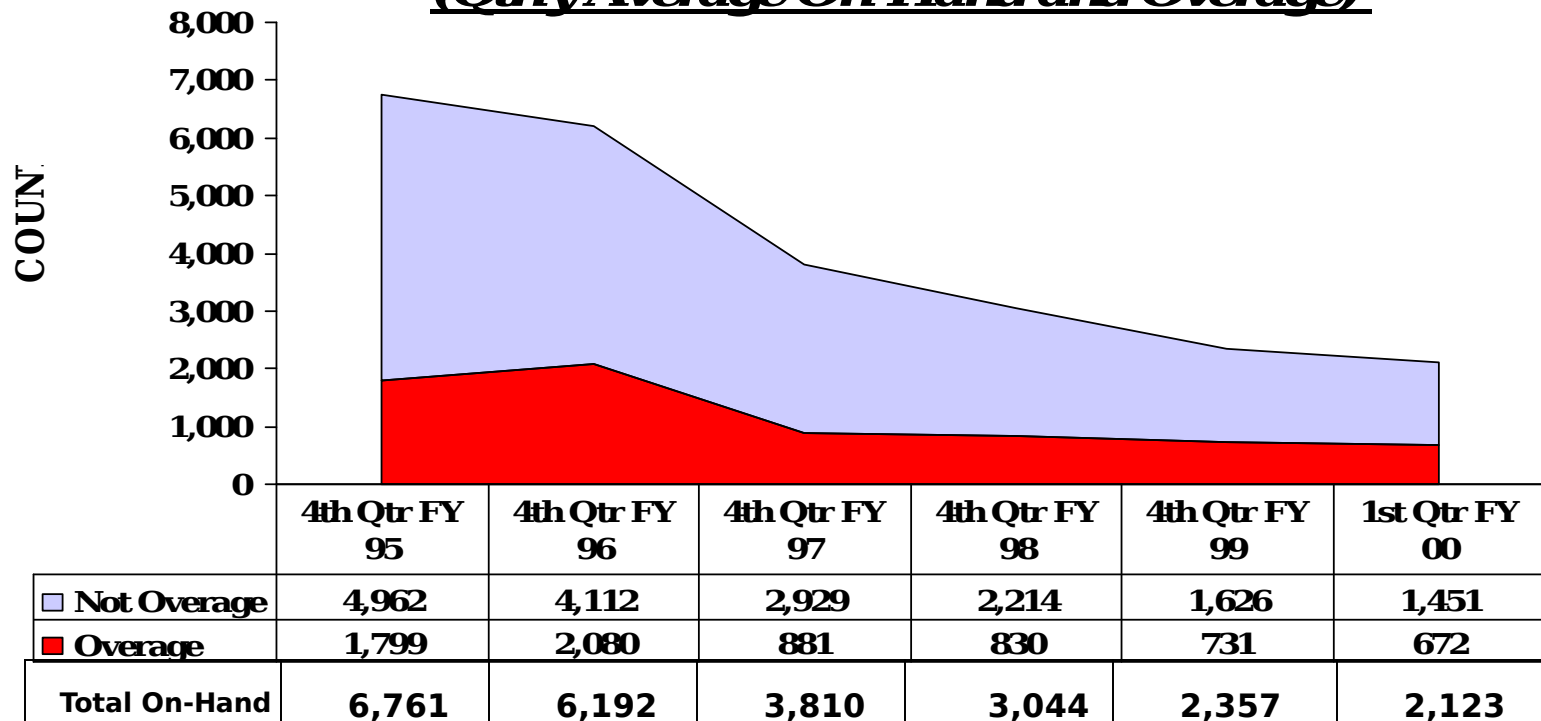


2.1.3 - UCA Definitization

- Performance Goal Description: Achieve an on-time definitized contract action rate of 86% and an overage undefinitized contract action rate of 14%.
- FY00 Goal/Target: 86% negotiated on-time
14% overage rate
- FY00 First Quarter Results: 63% negotiated on-time
33% overage rate
- Rating: Red
- Reason Goal not Obtained: UCA base has declined--
tougher process drivers.
- HQ Process Owner: Faye Turner

2.1.3 - UCA Definitization

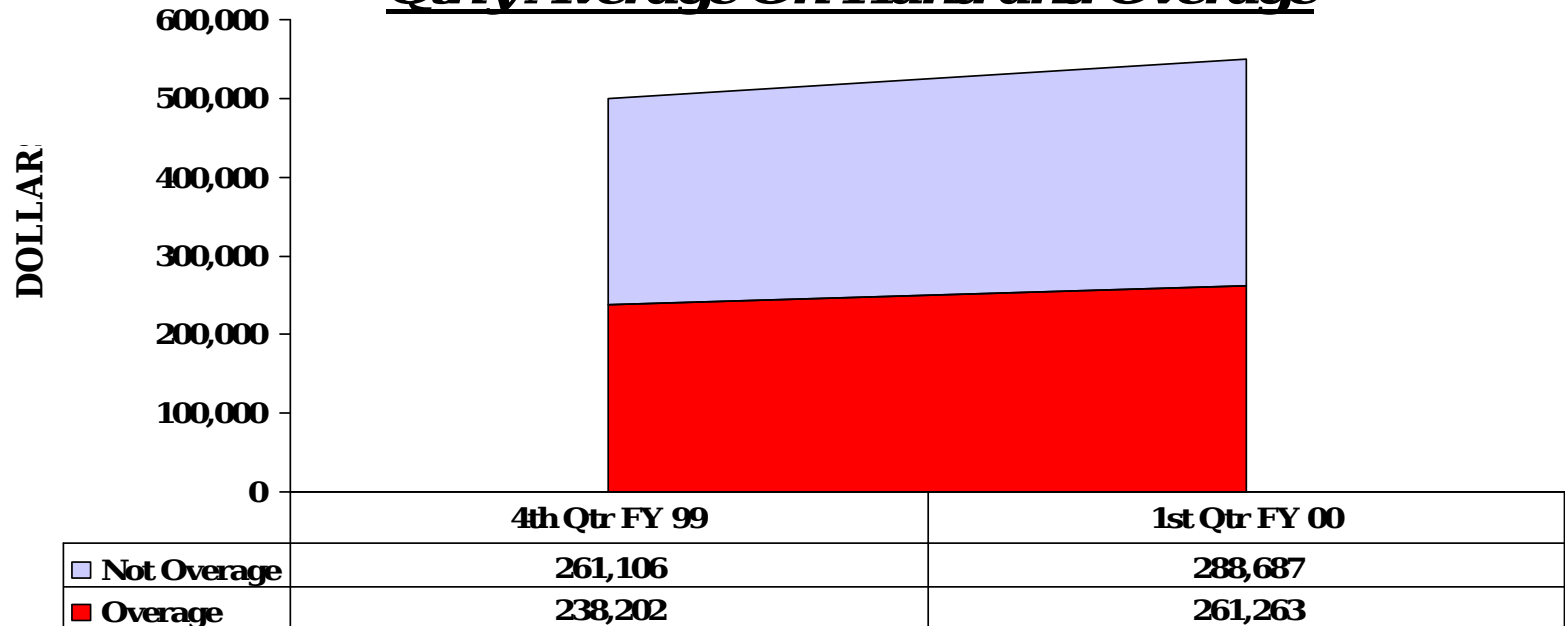
UCA Trend by Count
(Qtrly Average On-Hand and Overage)



Overage	27%	34%	23%	27%	31%	32%
Qtrly Decrease in Overage		(16%)	58%	6	12%	8%
Qtrly Decrease in On-Hand		8%	38%	20%	23	10%
Cum Decrease in Overage		(16%)	51%	54%	39%	63%
Cum Decrease in On-Hand		8%	44%	55%	65%	69%

2.1.3 - UCA Definitization

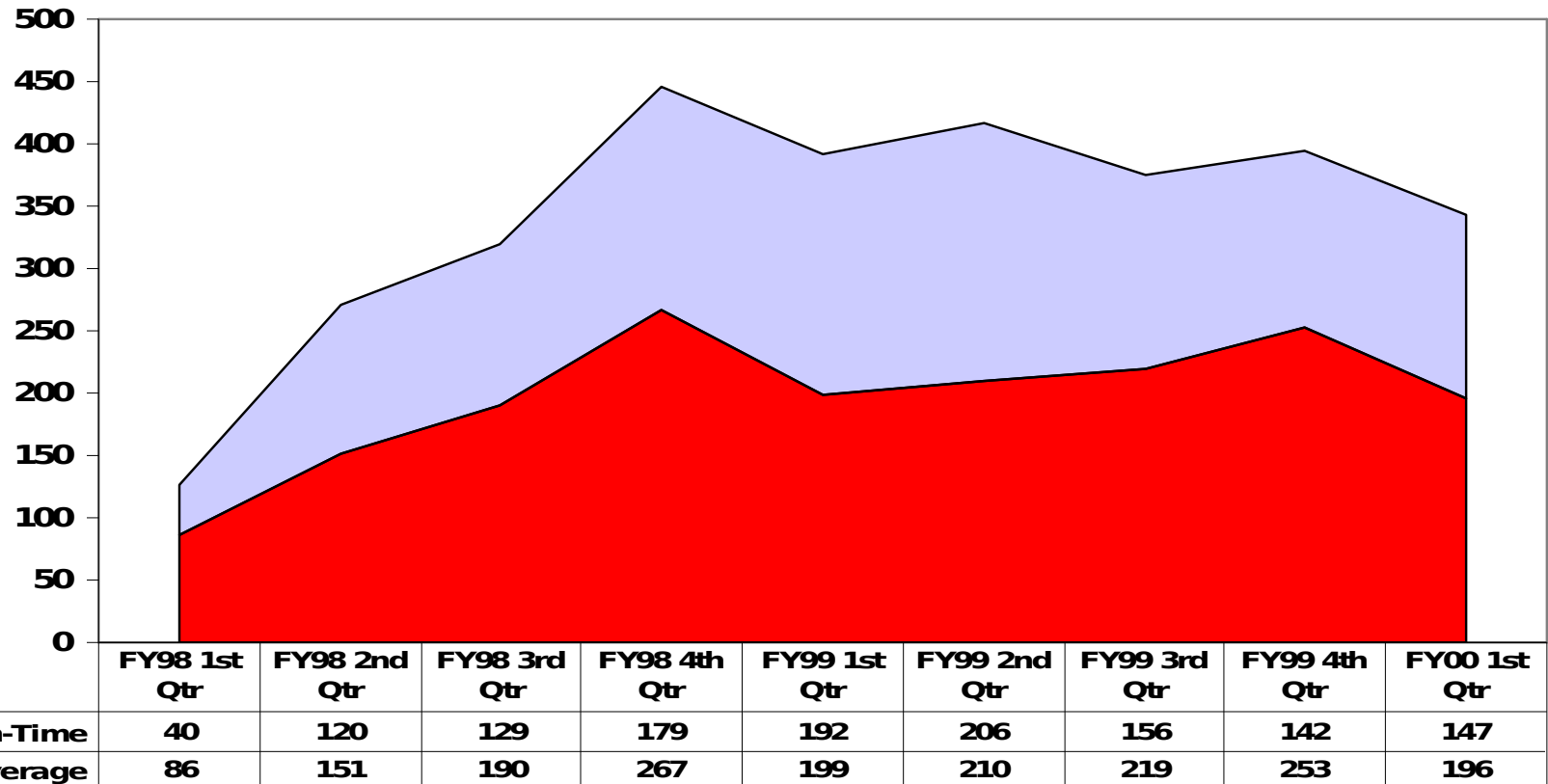
UCA Trend by Dollars (000)
Qtrly Average On-Hand and Overage



Total Dollars On-Hand	499,308	549,950
Qtrly Overage Rate	48%	48%
Qtrly Decrease in Overage		(11%)
Qtrly Decrease in On-Hand		(10%)
Cum Decrease in Overage		(11%)
Cum Decrease in On-Hand		(10%)

2.1.3 - UCA Definitization

Qtrly Average UCAs Definitized



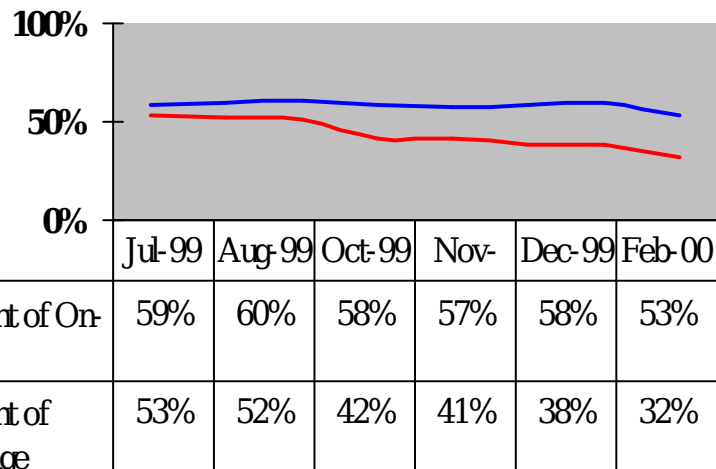
Total	126	271	319	446	391	416	375	395	343
% On Time	68%	56%	60%	60%	51%	51%	58%	64%	57%
\$ Negotiated (000\$)	56,485	43,309	44,450	65,539	49,003	65,600	52,988	66,638	42,391

2.1.3 - UCA Definitization

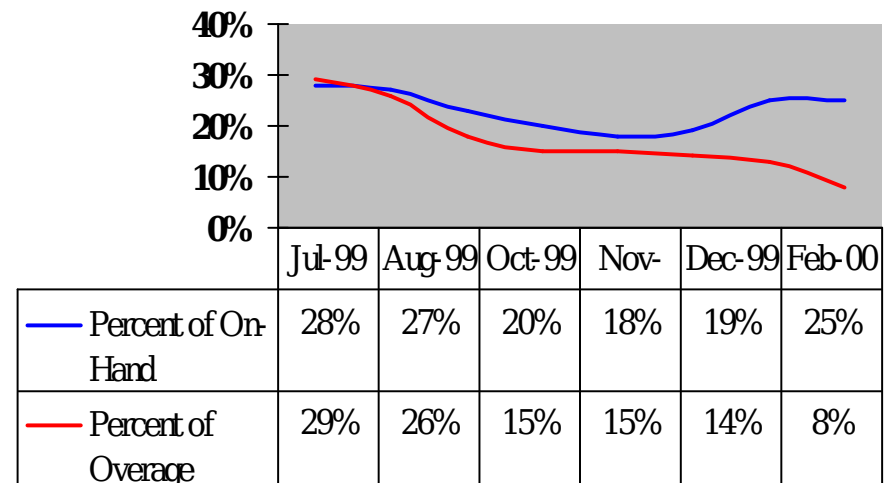
Percent of NAVICP UCAs to Total UC

- **Not much success getting NAVICP to change contracting practices, but we're decreasing the number overage.**
- **There's a lot more we can do**
 - **Working with NAVICP and**
 - **Own initiatives.**

NAVICP by Count



NAVICP by Dollars (000)



2.1.3 - UCA Definitization

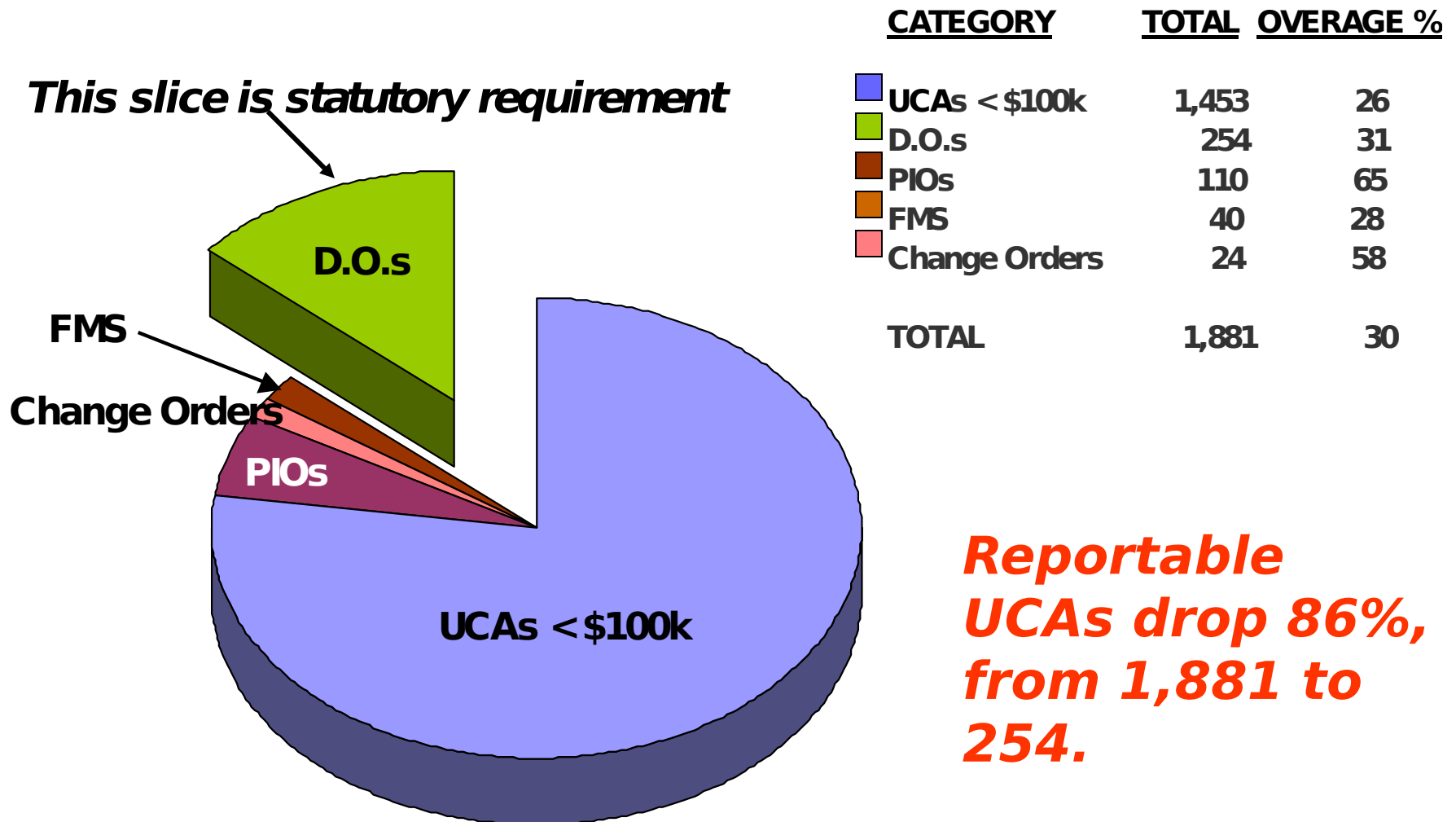
MMR Action Item MR0232,
Subject: Goal 2.1. 3 - UCAs

“Restructure the goal to track only statutory requirements to definitize within 180 days. Anything that falls under the statute should be in the metric. Make a recommendation for a second goal for PIOs.”

COMMANDER’S DECISION: NO CHANGE TO METRIC.

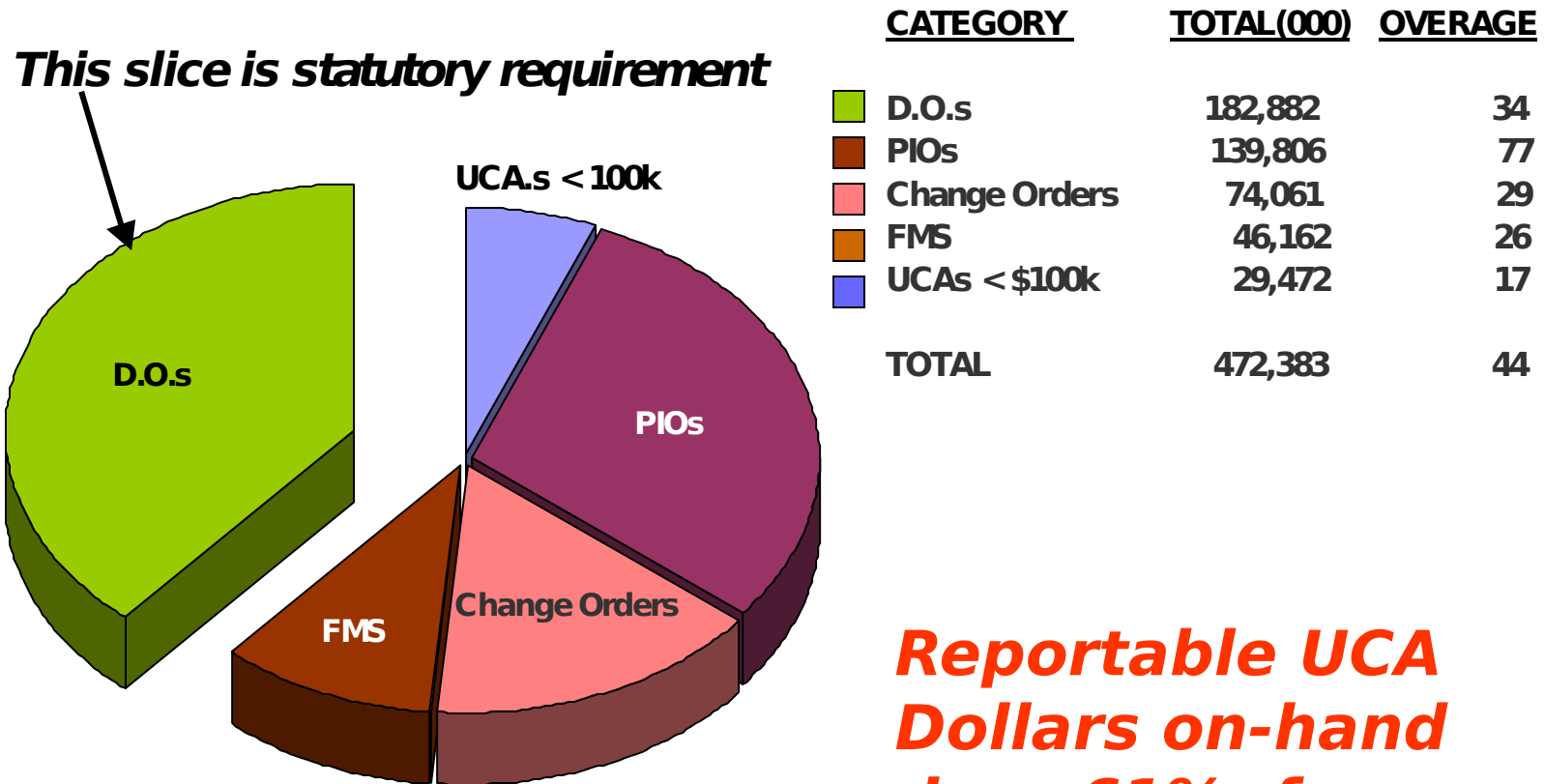
2.1.3 - UCA Definitization

UCAs by Count as of March 10, 2000



2.1.3 - UCA Definitization

UCAs Dollars (000) as of March 10, 2000



***Reportable UCA
Dollars on-hand
drop 61%, from
\$472M to \$183M.***

2.1.3 - UCA Definitization

OTHER ISSUES

Small dollar value UCAs

- Cause us a lot of work; and
- If not a metric, won't get warranted attention
 - Since engaging with NAVICP, we've reduced NAVICP UCAs by a third (from 1,430 to 1,011 in 8 months); and identified alternate approaches to the remaining NAVICP UCAs.

PIOs

- If metric is changed to, "In accordance with contractual definitization schedule"
 - Will require a change to DIRAMS;
 - Will require additional DIRAMS data input; and
 - PIOs are less than 6% of our UCAs.